

Year One Brokerage Projections

Financial Statements in U.S. Dollars

Revenue

Gross Sales	869900	
Less: Sales Returns and Allowances	0	
Net Sales		869900

Cost of Goods Sold

Beginning Inventory	0	
Add: Purchases		
Freight-in		
Direct Labor		
Indirect Expenses		
Inventory Available	0	
Less: Ending Inventory	0	
Cost of Goods Sold		0
Gross Profit (Loss)		869900

Expenses

Advertising	15000	
Amortization	0	
Bad Debts	0	
Bank Charges	887	
Charitable Contributions	7000	
Commissions - Royalties	60893	
Contract Labor - sales agents	23400	
Depreciation	3000	
Dues and Subscriptions	5543	
Employee Benefit Programs	0	
Insurance	7000	
Interest	0	
Legal and Professional Fees	2500	
Licenses and Fees	0	
Miscellaneous	14431	
Office Expense	1130	
Payroll Taxes	0	
Postage	0	
Rent	0	
Repairs and Maintenance	0	
Supplies	334	
Telephone	4612	
Travel	15000	
Utilities	4230	
Vehicle Expenses	23000	
Owner Salary	160000	
Total Expenses		347960
Net Operating Income		521940

Other Income

Gain (Loss) on Sale of Assets		
Interest Income		
Total Other Income		0
Net Income (Loss)		521940